

**Kanishka Sinha**  
**Consultant Partner**  
**Mumbai**



Before starting his own boutique leadership development firm, Kanishka worked at Arthur Andersen in London in the Assurance and Business Advisory division, in the Sales & Marketing function at Unilever, and as India Country Head for corporate training firm The Works Partnership.

Kanishka's core areas of expertise are in research & development and designing customised programmes that address strategic HR and business needs of clients. In addition, that of Executive Coach, with experience of coaching executives from USA, Canada, France, Thailand, Indonesia, Malaysia, Singapore and India.

He also devotes a considerable amount of his time doing Pro bono work for Indian NGOs. He has recently coached the CEO and leadership team of Akanksha & Teach for India. He is currently working with Teach For India to design their leadership development structure and deliver the required training.

Kanishka coaches because he finds it meaningful. His goal is to help clients acquire what he calls 'Creatorship' – "The zest and sense of freedom that arises from the belief that you can create the life you want and from seeing yourself actually creating it."

He is also a student and now Professor at the Indian School of Business whose motto is 'Business is a force for good' and he truly believes that at the very least, it has the ability to be a force for good when done effectively and ethically.

Kanishka is refreshingly honest and direct. He listens from a place of curiosity and care but, as a teacher of critical thinking, is extremely rigorous with the logic that clients apply to their goals. After a coaching engagement with him, clients walk away not just with clarity on how to achieve their goals, new sustainable empowering habits, and a deeper understanding of themselves... but also they apply a greater sharpness to their own thinking process. But above all, he cares very, very deeply about the people he works with.

Recent clients include Unilever, Aditya Birla Group, Tata, Godrej, Goldman Sachs, Airtel, BNP Paribas, Pepsi, Hindustan Times, Infosys, Urban Ladder, Teach for India, The Indian School of Business. Fluent in English & Hindi.