

Rob Metcalfe
Consultant Partner
Australia



Rob Metcalfe has more than 20 years of consulting experience and 30 years in leadership positions. He spent 10 years as Managing Director of LIW, developing it into a global consulting firm serving blue chip, multi-national companies. He has been a Partner with Denali Venture Partners (DVP) for the last three years, actively scaling high growth businesses in disruptive technology markets. He became fully independent on 1 January 2016 and is now focusing on coaching executives and their teams, as well as looking after his client portfolio in association with LIW and DVP.

His current multi-national clients include Telstra, Boehringer - Ingelheim, Thomson Reuters, Oracle and SAS. His entrepreneurial clients include Quantum, Industry IT and Classic Funding Group. He is also working with the United Nations World Food Programme delivering the Leadership Programme for Zero Hunger all over Africa and elsewhere. His extensive network of associates and partners enables him to operate globally and to scale.

He is also experienced in Strategy and Execution, Leadership Development, Performance Management, Personal Development and Leadership Assessment including the design and execution of Assessment and Development Centres and is an ICF qualified Coach.

Rob was previously a consultant and Head of the Performance Management Division, The Oxford Group, a major UK-based Management and Training Consultancy. In addition to successfully growing the UK business, he was responsible for designing, delivering and managing consulting and training projects for organisations such as Marks and Spencer, Sun Life, Eastern Electricity (now Eastern Group) and Rohm and Haas. He founded the Group's Australian office in 1995, and subsequently merged the Sydney office with Leading Initiatives Worldwide.

Before becoming a management consultant, Rob was an officer in the Royal Marine Commandos. During his service he led groups of up to 80 Royal Marines and was "Mentioned in Dispatches" for operational service.

His interests include yoga, golf, cycling, rugby, and bush walking.